

UNITY OF FAIRFAX Treasurer's Report

June 24, 2022

TO: Board of Trustees

FROM: Dave Richardson, Treasurer

SUBJECT: Current financial status and issues

This report covers May financial performance and cash management status.

Current Financials: Three metrics. May financials are appended.

- Love offerings. May love offerings were **34K** versus the regular monthly goal of 50K. Year-to-date love offerings of 198K are 21% below 250K target.
- Operating profit/loss. May showed a net operating **loss of 10K** versus a budgeted monthly loss of 2K. The loss was mitigated by expenses 9K below budget, with lower-than-budgeted staff, occupancy and tithe. Year-to-date operating loss is 59K versus a budgeted operating loss of 11K.
- Operating Cash. Operating cash of **31K** (20K in ministry fund and 11K operating reserves) is down 6K from April and down 25K from December. **Capital** reserve remains at 50K; the board-authorized transfer of 10K to operating reserve has not yet been executed.

Cash management. At the current run rate we are consuming 5-7K of reserve cash/month. Further transfers from capital to operating reserves are anticipated and combined operating and capital reserves will be significantly depleted by the end of the year if this continues. The church is still operating with pandemic-induced constraints which contribute to unusually low love offerings. Programs are underway to re-generate engagement in several ways which should improve love offerings and reduce the cash loss. That may take several months since there is a normal dip in offerings during the summer.

Unity of Fairfax
Budget vs. Actuals: Ministry Fund
May 31, 2022

	MTH Actual	MTH Budget	MTH Variance	YTD Actual	YTD Budget	YTD Variance
Income						
LOVE OFFERING INCOME	\$ 34,104	\$ 50,000	\$ (15,896)	\$ 197,724	\$ 250,000	\$ (52,276)
EPS INCOME	395	1,667	(1,272)	2,834	8,333	(5,500)
FUNDRAISING INCOME	818	1,667	(849)	1,918	8,333	(6,416)
SHORT TERM RENTAL	-	340	(340)	1,360	1,700	(340)
LONG TERM RENTAL	10,750	10,646	104	52,500	53,229	(729)
BOOKSTORE SALES	-	333	(333)	-	1,667	(1,667)
GRANT INCOME *	-	-	-	-	-	-
OTHER INCOME	1,297	191	1,106	1,492	954	538
Total Income	\$ 47,364	\$ 64,843	\$ (17,479)	\$ 257,827	\$ 324,217	\$ (66,389)
Expenses						
COMPENSATION & BENEFITS	26,995	29,571	(2,576)	151,996	147,854	4,142
OCCUPANCY EXPENSE	18,150	21,233	(3,083)	97,105	106,167	(9,062)
GENERAL & ADMINISTRATIVE	2,861	4,185	(1,324)	18,595	20,925	(2,330)
EPS WORKSHOPS	-	83	(83)	97	417	(320)
FUNDRAISING EXPENSE	-	-	-	-	-	-
MINISTRIES EXPENSE						
Total Worship Ministry	441	567	(125)	2,941	2,833	107
Total Music Ministry	851	258	593	1,573	1,292	282
Total Youth Ministry	220	200	20	685	1,000	(315)
Total Bookstore Expenses	-	200	(200)	-	1,000	(1,000)
Total Earthcare Ministry	-	400	(400)	-	2,000	(2,000)
Total Miscellaneous Ministries	-	200	(200)	-	1,000	(1,000)
Total MINISTRIES EXPENSE	1,512	1,825	(313)	5,199	9,125	(3,926)
TITHES	4,736	6,484	(1,748)	25,782	32,422	(6,640)
FUNDS						
Transfer to Capital Reserves	-	-	-	-	-	-
Transfer to Operating Reserves	3,527	3,527	-	17,635	17,635	-
Transfer to Benevolence	40	167	(127)	284	833	(549)
ALLOCATION TO INTERNAL	3,567	3,694	(127)	17,919	18,468	(549)
Total Expenses	\$ 57,822	\$ 67,076	\$ (9,254)	\$ 316,693	\$ 335,378	\$ (18,684)
Net Income *	\$ (10,458)	\$ (2,232)	\$ (8,226)	\$ (58,866)	\$ (11,161)	\$ (47,705)

Notes to the Statement Of Activity:

Unity of Fairfax
Statement of Financial Position
As of May 31, 2022

	MAY 2022	DEC 2021	Change
ASSETS			
Current Assets			
Unrestricted cash	19,638	28,142	(8,504)
Reserve Cash			
Security Deposits	25,113	25,005	108
Capital Reserve	49,842	68,695	(18,853)
Operating Reserve	11,262	27,735	(16,473)
Restricted Cash			
Benevolence Fund	4,869	3,954	915
Capital Improvements	100	100	-
Sacred Grounds	4,008	4,008	-
Vision 2020	-	-	-
Total Bank Accounts	114,832	157,640	(42,807)
Other Current Assets	14,392	12,706	1,686
Total Current Assets	129,224	170,345	(41,121)
Fixed Assets			
Land	419,328	419,328	-
Building and Grounds	4,246,627	4,227,741	18,886
Equipment	75,524	75,524	-
Furniture, Fixtures, Software	181,270	181,270	-
Accumulated Depreciation	(2,230,225)	(2,175,137)	(55,088)
Construction In Progress	-	-	-
Total Fixed Assets	2,692,525	2,728,727	(36,202)
Mildred Park Endowment Fund	138,528	146,918	(8,390)
TOTAL ASSETS	2,960,277	3,045,990	(85,714)
LIABILITIES AND EQUITY			
Liabilities			
Total Current Liabilities	21,054	9,165	11,890
Long-Term Liabilities			
Hunter Mill Montessori Escrow	25,000	25,000	-
Pinnacle Academy Escrow	-	-	-
Mortgage Payable	1,152,995	1,201,713	(48,718)
Note Payable - SBA PPP Loan	-	-	-
Note Payable - Energy Loan	-	-	-
Total Long-Term Liabilities	1,177,995	1,226,713	(48,718)
Total Liabilities	1,199,049	1,235,877	(36,828)
Equity			
Net Assets	1,768,982	1,776,733	(7,751)
Unrealized Gain/Loss on Investments	32,867	41,131	(8,264)
Net Income	(40,621)	(7,751)	(32,870)
Total Equity	1,761,227	1,810,113	(48,886)
TOTAL LIABILITIES AND EQUITY	2,960,277	3,045,990	(85,714)

Unity of Fairfax
Statement of Cash Flows - Ministry
May 2022

	Total
OPERATING ACTIVITIES	
Net Revenue	(58,866)
Adjustments to reconcile Net Revenue to Net Cash provided by operations:	
Bank Transfer (from Op Reserve)	10,000
Prepays	2,455
Accounts Payable	2,947
United VISA	1,559
Stripe Deposits Pending	1,079
Accrued Tithes	9,449
Funds Receivable	2,395
Total Adjustments to reconcile Net Revenue to Net Cash provided by operations:	29,884
Net cash provided by operating activities	(28,982)
INVESTING ACTIVITIES	
Fixed Assets: Accumulated Depreciation	55,088
Fixed Assets: Additions	
Transfers to Operating Reserves	14,108
Net cash provided by investing activities	69,196
FINANCING ACTIVITIES	
Mortgage Payable	(48,718)
Net cash provided by financing activities	(48,718)
Net cash increase for period	(8,503)
Cash at beginning of period	28,142
Cash at end of period	19,638

**Unity of Fairfax
Statement of Activity by Fund
YTD MAY 2022**

	Ministry Fund	Capital Reserve	Operating Reserve	Security Reserve	Total UnRestricted	Benevolence Fund	Capital Improvement	MP Endowment Fund	Sacred Grounds	Vision 2020	Total Restricted	TOTAL
Income												
LOVE OFFERING INCOME **	197,724				197,724	285	-	-	-	-	285	198,009
EPS INCOME	2,834				2,834						-	2,834
FUNDRAISING INCOME	1,918				1,918						-	1,918
SHORT TERM RENTAL INCOME	1,360				1,360						-	1,360
LONG TERM RENTAL INCOME	52,500				52,500						-	52,500
BOOKSTORE SALES	-				-						-	-
GRANT INCOME *	-				-						-	-
OTHER INCOME	1,492	33	-	8	1,532						-	1,532
Total Income	257,827	33	-	8	257,867	285	-	-	-	-	285	258,152
Expenses												
COMPENSATION & BENEFITS	151,996				151,996						-	151,996
OCCUPANCY EXPENSE	97,105				97,105						-	97,105
GENERAL & ADMINISTRATIVE	18,595				18,595						-	18,595
EPS WORKSHOPS	97				97						-	97
EVENTS	-				-						-	-
MINISTRIES EXPENSE	5,199				5,199						-	5,199
OUTGOING TITHES	25,782				25,782						-	25,782
ALLOCATIONS TO INTERNAL FUNDS	17,919		(17,635)		284	(284)					(284)	-
Total Expenses	316,693	-	(17,635)	-	299,058	(284)	-	-	-	-	(284)	298,774
Net Income *	(58,866)	33	17,635	8	(41,191)	569	-	-	-	-	569	(40,621)